

EXPLORE THE
POSSIBILITIES



Schedule of Classes

April 24 - 26, 2019 - Gaylord Texan Resort & Convention Center - Dallas, TX

Tracks are only recommendations. Attendees are free to select any session of their choosing.

Wednesday April 24		Owners & Mgmt	Estimators, Sales, Designers	Office, Accounting, Project Managers, Warehouse, Owners							
SESSION TIME	Grapevine A	Austin 1 - Bring your own mobile device	Austin 2 HANDS- ON	Grapevine 1	Grapevine 2	Ft. Worth 1/2 HANDS-ON	Ft. Worth 3/4 HANDS-ON	Ft. Worth 5 HANDS-ON	Ft. Worth 7 HANDS-ON		
Length											
	9:00-12:30	Registration - FOYER									
30 Min.	1:00-1:30	General Session - Preview of today's schedule (All Attendees)	All Hands-On Classes are First-Come, First Serve and have LIMITED seating. Register early to ensure a seat in these classes.								
90 Min.	1:45 - 3:15	Hit the Target with Business Intelligence & Benchmarking Learn how to use Business Insights to analyze and benchmark your business performance to increase sales, reduce expenses and more.	RFMS Mobile and Measure Mobile Apps Learn how to process an order in the field using your own mobile device (smartphone or tablet).	Measure for Windows - Hands- On - Introduction Learn the basics of Measure, including products, seams more. Perfect for first-time Measure users.	Leverage the Latest Technology Trends Join us as we explore the latest cutting edge technology you can use in your store to enhance your customer experience.	Overstocked? Strategic Inventory Management Learn the benefits of just in time inventory and use RFMS reporting to best manage your stocking materials.	Ultimate Guide: RFMS for Builders Part 1 Learn the complete process for best managing builder business in RFMS. From Estimating to Job costing, follow along as you cover each step along the way.	Ultimate Guide: RFMS Property Management Part 1 In the Apartment or Property Management business? Attend this session to checkout the most efficient process to managing your multifamily work.	Ultimate Guide: Month End Close Part 1 A classic session as we review the process of how to close your financials in RFMS. By the end you'll be able to generate an income statement and balance sheet with ease!	Advanced Order Entry Not for beginners! This session will cover advanced features to take your usage of Order Entry to new heights.	
	3:15 - 3:30	Break	Break	Break	Break	Break	Break	Break	Break	Break	
90 Min.	3:30 - 4:30	Exit Strategies	Equipping the Mobile Sales Person with RFMS Mobile	Measure for Windows - Basics - Hands-On	Making Claims & Returns Profitable	Smart Strategies for Sales Reports	Ultimate Guide: RFMS for Builders Part 2	Ultimate Guide: RFMS Property Management Part 2	Ultimate Guide: Month End Close Part 2	Physical Inventory 101	

		This owner level workshop covers important issues to consider when exiting your business due to retirement, next generation or sale of the business.	A comprehensive class teaches you everything you need to know to install and use RFMS Mobile to create and process orders on a mobile device.	More basic Measure techniques are covered in this course. Drawing rooms, Editing, Adding Transitions, Stairs, Borders and more.	Use RFMS to streamline your claims and returns. Learn how to monitor and track claims and be more profitable.	Ever get overwhelmed with all the reports you can generate in RFMS? Join us as we develop a strategy for which reports to run and when to run them.	This is a continuation of Ultimate Guide: RFMS for Builders.	This is a continuation of Ultimate Guide: RFMS Property Management.	This is a continuation of Ultimate Guide: RFMS Month End Close.	Learn the basics of performing a physical inventory in RFMS. After attending this class you'll be excited about your next physical count!
3 Hours	5:00-8:00	Cocktails & Dinner Buffet								

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Thursday April 25th		Owners & Mgmt	Estimators, Sales, Designers			Office, Accounting, Project Managers, Warehouse, Owners				
Length	SESSION TIME	Grapevine A	Austin 1 - Bring your own mobile device	Austin 2 HANDS-ON	Grapevine 1	Grapevine 2	Ft. Worth 1/2 HANDS-ON	Ft. Worth 3/4 HANDS-ON	Ft. Worth 5 HANDS-ON	Ft. Worth 7 HANDS-ON
30 Min.	7:30 - 8:30	Breakfast - Foyer								
	8:30 - 9:00	General Session - Preview of today's schedule (All Attendees)	All Hands-On Classes are First-Come, First Serve and have LIMITED seating. Register early to ensure a seat in these classes.							
90 Min.	9:00-10:30	State of the Industry/Forecast	How to create Sales and Profitability using Measure Mobile and RFMS Mobile - Onsite Takeoffs Using Measure Mobile and RFMS Mobile, learn how to create on-site takeoffs using your mobile device.	Measure for Windows - Hands-on - Int/Adv Intermediate/Advanced Level class that covers features such as Quick Tile, Elevations, 3D, Stacks/Walls	Taxes, Tariffs, and Trade Learn the best ways to tackle new taxes, tariffs and new trade laws. We explore how to best recapture these costs to reduce their impact on your profit.	Exploring RFMS Support Options Join us to explore ZenDesk and our knowledge base. You may not have all the answers but you'll be able to find them after this class!	Why you Really Need ERRM Accounting ERRM? Learn what ERRM means and how it can transform your financials into real-time reporting.	Ultimate Guide: Month End Close Part 1 A classic session as we review the process of how to close your financials in RFMS. By the end you'll be able to generate an income statement and balance sheet with ease!	Installation Scheduling Challenges Solved Managing and scheduling installers is tough! We use tools in RFMS to address your toughest installer issues.	
	10:30-10:45	Break	Break	Break	Break	Break	Break	Break	Break	Break
75 Min.	10:45 - 12:00	Business Process Automation	Measure Mobile and RFMS Mobile	Measure for Windows - Layout, Seam Placements, Roll Allocation, Worksheet, RFMS Cloud Link	Crush the Competition with CMM	Uplevel your Productivity with Advanced RFMS Modules	Making Installer Payroll Simple and Smooth	Ultimate Guide: Month End Close Part 2	Why you Really Need ERRM Accounting	Easy & Efficient Barcoding

		This owner level workshop explores topics such as improved exit strategy, achieving added net profit and business process stability using automation.	Using Measure Mobile and RFMS Mobile learn how to finish up the sale from the takeoff to the order.	Intermediate/Advanced Level class that covers features such as Layout, seam placements, Roll Allocation, Worksheet, RFMS Cloud Link.	Client Management is a great RFMS tool that can distinguish you from your competition. Attend this session to get a leg-up on your competitor and see how to best utilize the power of CMM.	See all of the great RFMS tools you're not using, including Batch Job costing, Hyperpay, Color Crossover, and more.	Who doesn't want to make payroll easier? This session will go over the integration between Order Entry, Schedule Pro, and Human Resources to make payroll simple and smooth.	This is a continuation of Ultimate Guide: RFMS Month End Close.	ERRM? Learn what ERRM means and how it can transform your financials into real-time reporting.	Scan your store into the 21st century. We explore the barcoding options which exist in RFMS and review equipment needs.
	12:00-1:30	Lunch - Foyer	Lunch - Foyer	Lunch - Foyer	Lunch - Foyer	Lunch - Foyer	Lunch - Foyer	Lunch - Foyer	Lunch - Foyer	Lunch - Foyer
90 Min.	1:30 - 3:00	5 Areas of RFMS that Produce the Most Profit As an owner, you should know the five critical areas in RFMS that can help you achieve the most profit.	RFMS Mobile Learn to use RFMS Mobile on your smartphone or tablet to lookup product details, create or edit quotes or orders.	Measure for Windows - Basics - Hands-On More basic Measure techniques are covered in this course. Drawing rooms, Editing, Adding Transitions, Stairs, Borders and more. Repeat.	New Features We Love in Version 18 Hundreds of new features, enhancements and fixes in Version 18. Join us to see the highlights. Prepare to be amazed.	Go Paperless with Mobile Work Orders Welcome to the Future! Installers can now work from their mobile devices to view job information and send back important notes and pictures.	Ultimate Guide: RFMS Commercial Part 1 Commercial work in RFMS can be accurate, fast, and easy. Join us as we explore the workflow from beginning to end.	Easy & Efficient Barcoding Scan your store into the 21st century. We explore the barcoding options which exist in RFMS and review equipment needs.		
	3:00-3:15	Break	Break	Break	Break	Break	Break	Break	Break	Break
75 Min.	3:15-4:30	Roundtable Group Session - Grouped by Business Models Grouped by business model, join other dealers in a moderated small group round table discussion.	Measure Mobile and RFMS Mobile - Q & A session for all things Mobile Open workshop for all of your questions for the Measure Mobile and RFMS Mobile apps.	Measure for Windows - Advanced/Tough Q&A Advanced level open forum session. Bring your toughest questions.	Fix Your Toughest RFMS Problems Join us as we explore your most difficult RFMS problems and questions. We will tackle our most commonly asked problems and allow for Q&A too.	Back to Basics: RFMS Best Business Practices An overview of RFMS best business practices to ensure you are using RFMS the most efficient and best ways possible.	Ultimate Guide: RFMS Commercial Part 2 This is a continuation of Ultimate Guide: RFMS Commercial.	Samples: Order, Track & Manage Samples can be expensive! Attend this session to see how to order, track and manage samples in RFMS.		
	6:00-6:45	Cocktails - Glass Cactus								
	6:45-9:00	Dinner & Entertainment - Glass Cactus								

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Friday April 26	Owners & Mgmt	Estimators, Sales, Designers	Office, Accounting, Project Managers, Warehouse, Owners							
	SESSION TIME	Austin 1 - Bring your own mobile device	Austin 2 HANDS-ON	Grapevine 1	Grapevine 2	Ft. Worth 1/2 HANDS-ON	Ft. Worth 3/4 HANDS-ON	Ft. Worth 5 HANDS-ON	Ft. Worth 7 HANDS-ON	
Length	7:30 - 8:30	Breakfast - Foyer								
30 Min.	8:30 - 9:00	General Session - Preview of today's schedule (All Attendees)	All Hands-On Classes are First-Come, First Serve and have LIMITED seating. Register early to ensure a seat in these classes.							

90 Min.	9:00-10:30	Importance of Ongoing Technical Education A great workshop for non-technically inclined people. This is fast way to get up to speed on how to keep up with the latest and greatest technology.	How to create Sales and Profitability using Measure Mobile and RFMS Mobile - Onsite Takeoffs Using Measure Mobile and RFMS Mobile, learn how to create onsite takeoffs using your mobile device. Repeat.	Measure for Windows - Hands-on - Int/Adv Intermediate/Advanced Level class that covers features such as Quick Tile, Elevations, 3D, Stacks/Walls - Repeat	Become an Accounts Payable Expert Learn all the tips and tricks of Accounts Payable. This session will cover them all!	Maximizing your Profits in RFMS We explore ways to us RFMS to find hidden profit in your business. From the showroom floor to the back office, we look for ways to save cost and increase profit in RFMS.	Advanced Order Entry Not for beginners! This session will cover advanced features to take your usage of Order Entry to new heights.	Physical Inventory 101 Learn the basics of performing a physical inventory in RFMS. After attending this class you'll be excited about your next physical count!	Making Installer Payroll Simple and Smooth Who doesn't want to make payroll easier? This session will go over the integration between Order Entry, Schedule Pro, and Human Resources to make payroll simple and smooth.	
	10:30-10:45	Break	Break	Break	Break	Break	Break	Break	Break	Break
75 Min.	10:45 - 12:00	The Future of RFMS Hear from Terry Wheat, CEO, RFMS on the future focus of the RFMS software and services heading into 2019 and beyond.	Measure Mobile and RFMS Mobile - Closing an onsite Takeoff Using Measure Mobile and RFMS Mobile learn how to finish up the sale from the takeoff to the order. Repeat.	Measure for Windows - Layout, Seam Placements, Roll Allocation, Worksheet, RFMS Cloud Link Intermediate/Advanced Level class that covers features such as Layout, seam placements, Roll Allocation, Worksheet, RFMS Cloud Link. Repeat.	Power Up your Products File - Ecommerce Products are the foundation to RFMS. Attend this session to learn how to power up your products file and take it to the next level.	Help! My Books Don't Balance Learn what to do when things don't go to plan. We will discuss the common issues surrounding balancing of reports in RFMS.	Essential Steps to Centralized Purchasing The basics of managing your purchasing in a centralized fashion. See how you can save time and money by using this method in RFMS.	Installation Scheduling Challenges Solved Managing and scheduling installers is tough! We use tools in RFMS to address your toughest installer issues.		
30 Min.	12:00-12:30	Awards & Farewell - All Attendees								