The RFMS Business Management System was built around integration.

Virtually every task or process is linked together across the network of modules which make up RFMS. The following diagram illustrates the strategic relationships present throughout the entire RFMS Suite of products (Enterprise Resource Planning). You can clearly see how data starts at the source – Central Database RFMS Core and flows back and forth between front office customer-oriented functions and back office, products & business functions.

The best things about a great software system are the ones you may never “see”. Knowing that the information you just added in one field has “invisibly” updated related modules, creates genuine security that only comes from the certainty that your data is both correct and accurate.

WE STRIVE TO CREATE END-TO-END SOLUTIONS THAT MEET OUR CLIENTS’ NEEDS AND EXCEED THEIR EXPECTATIONS.
Successful outcomes from using the RFMS ERP system:

- Manage Your Business with One System
- Up to Date Information
- Automate and Streamline Your Business Processes
- Effective and Revealing Business Data Analysis
- Ability to Meet Customer Expectations

The RFMS ERP solution is designed to meet the unique needs of the flooring dealer. With its flexibility, RFMS caters to Retail, Commercial, Builder, Multifamily, Mainstreet and Wholesale oriented flooring dealers. We believe every dealer will benefit and meet their business needs with the RFMS solution.
RFMS Core (ERP)

RFMS BUSINESS MANAGEMENT (ERP - core)
RFMS Enterprise Resource Planning (ERP) consists of fully integrated business management systems that includes Inventory Control, Order Entry & Job Estimating, Quotes, Products, Sales Analysis, Banking, General Ledger, Job Costing & Profit Analysis, Accounts Receivables, Human Resources, Installer Earnings, Security, Integration & Scalability, Support & Enhancements
Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family

Measure Desktop

MEASURE BY RFMS
Measure is the industry-leading flooring estimation software program. Measure handles estimating and layout of carpet, tile, laminate and hardwood flooring for projects of all sizes—even the largest commercial jobs. Integrates with RFMS core.
Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family
Related Products: Measure Mobile, Distos
Editions Available: Standard and Premier

Mobile Apps

MEASURE Mobile
Measure Mobile is the best in class drawing, documenting and estimating app for the flooring dealer. Combine with RFMS Mobile for a total mobile solution for in-the-home sales. Take your showroom with you anywhere. Free download from the mobile app stores for your mobile device.
Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family
Related Products: Measure Desktop, RFMS Mobile, RFMS API, Distos

RFMS Mobile
RFMS Mobile is the leading Quote Creation and Order Management App providing access to your RFMS Customer, Product, Pricing and Inventory data. You may also use in tandem with Measure Mobile to allow your sales team to estimate, create quotes or orders and post payments using any mobile device.
Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family

RFMS Mobile Work Orders
Give your installation crews the ability to view their schedule, word orders, attach job photos and notes, view maps to the jobsite and even text or call the customer. (Schedule Pro required)
Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family

Business Insights

BUSINESS INSIGHTS
Business insights is the industry leading business intelligence and analytics tool for the flooring dealer. It delivers visual key performance metrics with unique benchmarking capability providing true data discovery for owners and managers. Business Insights empowers you with the knowledge and confidence to increase sales, reduce expenses, optimize business performance and gain actionable insights to your flooring business.
Recommended for Business Type: All flooring business models
Add-On Modules

SCHEDULE PRO
Save time and money with smarter installation scheduling... Quickly schedule and track jobs and crews. Integrates with Order Entry and is available across the network.

- *Recommended for Business Type:* Mixed, Retail, Builder, Commercial, Multi-Family
- *Related Products:* RFMS Mobile Work Orders, Batch Inventory Allocation

BIDPRO
Streamline your bidding process to win more bids and improve profitability... RFMS BidPro eliminates the drudgery of hand bids and estimates. BidPro was designed with the unique estimating and bidding needs of floor covering operations. As an added plus, BidPro is integrated with RFMS Order Entry and RFMS Products to eliminate unnecessary data entry duplication.

- *Recommended for Business Type:* Mixed, Retail, Builder, Commercial, Multi-Family
- *Related Products:* CMM Commercial Project Manager

CMM Retail Sales Manager
Manage your showroom floor, sales leads, customers and contacts to provide excellent customer service with easy to use tools found in RFMS Client Management Module... Track and manage everything from one program: email, meetings, files, tasks, alerts, notes, contact history, advertising campaigns and much more. In addition, once your sales force closes the sale, turn the prospect into a customer in RFMS with the click of the mouse.

- *Recommended for Business Type:* Mixed, Retail, Builder, Commercial, Multi-Family

CMM Commercial Project Manager
Allows you to group together project data including orders, bids, customer records, email notes, alerts and much more—to stay on top of everything that happens during the sales process... Associate your choice of records, including RFMS Measure documents or PDF and pictures. Alert the salesperson when purchase orders are generated, and material is received. View all records in the Order History screen related to the order including purchase orders, installations scheduled and accounts payable records.

- *Recommended for Business Type:* Mixed, Retail, Builder, Commercial, Multi-Family

ECOMMERCE (B2B)
Connecting to your suppliers using the power of the internet... ECommerce (EC) solutions allow both small and large companies to slash administrative transaction costs, increase accuracy and speed and boost customer service by exchanging electronic documents with suppliers. Documents: purchase orders, inventory receipts, supplier invoices and product catalogs.

- *Recommended for Business Type:* Mixed, Retail, Builder, Commercial, Multi-Family

DIRECT DEPOSIT
Integrates with RFMS Human Resources and allows the processing of payroll and accounts payables electronically (EFT), eliminating the need for paper documents.

- *Recommended for Business Type:* Mixed, Retail, Builder, Commercial, Multi-Family

ENTERPRISE MANAGER
Allows you to track activity and restrict entrance by specific user, group and role association... The RFMS Enterprise Manager program is an alternative to the current RFMS Password system. It works in conjunction with the SQL Database and uses Windows Authentication to provide enhanced security setup. You can track activity and restrict entrance by specific user, group and role association.

- *Recommended for Business Type:* Mixed, Retail, Builder, Commercial, Multi-Family
BARCODED INVENTORY
The Barcoded Inventory module provides the ability to take a physical inventory using a handheld terminal (laser tricoder) and transfer that inventory information to the RFMS Inventory module for reconciliation. Drastically reduces the time it takes for physical counts.

*Recommended for Business Type: Inventory stocking businesses*

RECURRING A/R
Cyclical billing application. Convenient method of billing for recurring services provided on a continual basis.

*Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family*

COLOR CROSSOVER (included in core, required training additional charge)
This module extends the Products module to give the ability to link colors from different style name products to others (style name products) that are identical. Linking these colors will give the ability to use Product Driven Order Entry (included in core) and improves the usage of inventory.

*Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family*

BATCH JOB COSTING (included in core, required training additional charge)
This feature allows you to job cost multiple customer orders simultaneously. You will select the appropriate parameters from the fields available and click process. All that fall under those parameters will be processed at one time.

*Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family*

BATCH INVENTORY ALLOCATION
The Batch Inventory Allocation routine runs automatically when work orders are printed from the Schedule Pro Quick Schedule module. Based on preset rules including the BidPro template for the room, the allocator looks at existing inventory and assigns it to the jobs in the most efficient way.

*Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family*

*Related Products: BidPro, Schedule Pro*

REALPAGE SPEND MANAGEMENT (OPS TECHNOLOGY INTEGRATION)
This is a tool for the multi-family industry. It is used to process invoices for apartment management companies.

*Recommended for Business Type: Multi-Family*

CONTRACT PRICING
Contract Pricing offers the ability to set specific product prices for individual customers and properties to accurately manage pricing agreements. This module adds a multi-tiered pricing system to the existing RFMS system.

*Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management*

PROPERTY CONNECT
Property Connect is a web-based ordering and contract pricing module for use by property managers to efficiently order goods and services from flooring dealers. It allows your property management customer to place their own orders. It can also be used for quicker processing of orders internally.

*Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management*

HYPER PAY (included in core)
Module that is designed for fast distribution of payments from a check(s) for multiple Customer Orders. HyperPay makes it easy to verify and avoid posting errors before posting to receipts. Recommended for large scale floor covering operations with needs to post multiple payments quickly.

*Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management*
SALES REPORTS (included in core)
Sales reports module is a powerhouse tool that may be used to monitor, analyze and manage every business aspect. Reports such as Material Analysis, Job Cost Analysis, Delivered Sales Analysis are just a few of the 17 different analytical reports available.

Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management

STORE SPECIFIC PRODUCTS
Store specific products is an add-on program that allows a flooring dealer using the RFMS Products module to sell the same products at different price points in a multi-store configuration. This module allows the user to have tighter control over selling prices at the Order Entry level, use differentiated pricing formulas for each store code and the printing of price lists by store.

Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management

INVENTORY MOVE
The Inventory Move feature is an add-on program that allows inventory to be “moved” to other store locations within the RFMS Inventory module. It is designed for stocking dealers with multiple locations and allows fast transfers of inventory with a complete audit trail.

Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management

NEW HOME MANAGEMENT SYSTEM
The New Home Management System (NHMS) is a program specifically built for flooring contractors in the builder market. The system was designed to work hand-in-hand with RFMS to store and process information encompassing all aspects of selling flooring and new home options to the builder and, subsequently, to individual home buyers.

Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management

MULT-PAY
This module extends the functionality of the Accounts Receivable program to allow for fast and easy posting of payments across multiple customer orders, usually paid by commercial or builder accounts.

Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family

INTEGRATION WITH CUTTING MACHINES
RFMS Core includes the ability to send cutting data to your AccuCut or EZ Cut roll goods cutting machines. Direct from Order Entry, “cut” information is sent to the machine for accurate cutting.

Recommended for Business Type: Inventory Stocking Dealers

RFMS CREDIT CARD SERVICES (CCS) BY ONTOP (PAYLEX) INTEGRATION
RFMS Core includes the ability to integrate RFMS Order Entry Payment Processing with ONTOP Systems (PAYLEX), a credit card processing application and your credit card merchant service. Also available for Android and iOS devices for taking payments in the field (compatible with mobile credit card swipe attachments).

Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family

CERTIFIED PAYROLL (included in core)
This option included in the Human Resources module is designed for dealers who perform jobs for the Federal Government. Special payroll/wage reporting is required according to Federal law, and Certified Payroll in RFMS allows dealers to be in compliance with those requirements.

Recommended for Business Type: Mixed, Retail, Builder, Commercial, Multi-Family
Buying Group Specific Modules

ABBEY ASSIST / FLOORS TO GO ASSIST
Abbey Carpet & Floor and Floors to Go Dealers: Abbey Assist or Floors To Go Assist performs three important functions within RFMS: 1) imports product and pricing information supplied by Corporate, 2) approved vendor information matching required by Corporate to your manufacturer information in RFMS and 3) manufacturer purchasing information reporting.

CCA PRICING & TAGGING
Pricing & Tagging program (P&T) is a pricing tool designed to help Carpet One and Flooring America members manage their carpet and hard surface selling prices for one or multiple stores using flexible price calculation criteria. The software program is fully integrated with RFMS core and makes the entire pricing process, from margin management to price tag printing, accurate and efficient. Store specific products is an add-on program that allows a flooring dealer using the RFMS Products module to sell the same products at different price points in a multi-store configuration. This module allows the user to have tighter control over selling prices at the Order Entry level, use differentiated pricing formulas for each store code and the printing of price lists by store.

Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management

GATEWAY IMPORTER
Product Gateway is a product database developed by CCA exclusively for CCA members. It allows members to download CCA product catalog information. Product information is available to view and download from the CCA members.net website. RFMS has developed an interface that works together with the Gateway website to enable members to download product data efficiently and accurately.
Utilities

API
The Standard API (Application Programming Interface) allows communication with other software applications for the purpose of creating and editing customer, and to create Quote, Order and Estimate headers in RFMS. The Standard API is also available on Zapier, which makes it available to popular applications including Salesforce, ZoHo, Pipedrive, Hubspot, MailChimp and Constant Contact.

PRODUCTS IMPORT (included in core, required training additional charge)
The Products Import module enables the importing of flooring product and services (labor types) into the RFMS Products module either from a file created from RFMS or from any other data file that follows the Flat File.DOC convention. This feature is extremely valuable for dealers who receive product data from suppliers and want to quickly setup product files in RFMS without manual data entry.

*Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management*

CUSTOMER IMPORT/EXPORT (included in core, required training additional charge)
Customer Import/Export enables RFMS Customer data to be exported and imported to and from a generic text file. This feature is useful for initial customer file building and to transfer customer records to and from other store locations.

*Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management*

INVENTORY IMPORT/EXPORT (included in core, required training additional charge)
Customer Import/Export enables RFMS Customer data to be exported and imported to and from a generic text file. This feature is useful for initial customer file building and to transfer customer records to and from other store locations.

*Recommended for Business Type: Mixed, Builder, Commercial, Multi-Family/Property Management*

BARCODE FONT
The 3 of 9 Barcode Font is the typeface file that should be installed on any workstation that will print barcodes using RFMS.
WEBINARS
RFMS offers training via E-Learning. Webinars are held on a continual basis and RFMS clients can obtain comprehensive training from the convenience of their own computer. Check the RFMS Website.

E-CONSULTING
E-Consulting is a cost-effective internet-based training program that allows users to learn and work at their own computer - reducing travel costs and out-of-office travel time. Training is customized to the individual user.

ONSITE CONSULTING/TRAINING
RFMS courses can be delivered “off-the-shelf,” slightly modified or completely customized for user training or business analysis needs. RFMS on-site training/consulting is the ideal solution for training a group of employees, a department, or launching a company-wide training or business initiative. It’s affordable because your employees don’t have to leave the office; it’s customizable, meaning the training can be designed to fit your goals while producing immediate and measurable results.

BUSINESS PROCESS AUTOMATION
Business Process Automation (BPA) is a consulting service that aids in identifying opportunities that may increase your businesses’ value and add percentage points to your net profit by increasing the level of process automation. BPA is applicable to all flooring business models.

VIRTUAL ACCOUNTING SERVICES
Our industry/RFMS accounting professionals offer the highest level of accounting expertise without the in-house cost of a comparably experienced staff. These controllers can augment your existing financial team or play a key role in an outsourced team. Our financial professionals support your financial strategy, close books, prepare reports and more.

CLASSROOM TRAINING
Traditional classroom learning methods have tremendous value and appeal. That’s because in a classroom, students can ask questions, request clarification or explanation when it’s needed and interact with a knowledgeable instructor who can help them understand concepts and terminology in terms of their own frames of reference. The RFMS Classroom is located on-site at a successful, active floor covering operation. Students can see first-hand how the RFMS software is implemented and used in a real-world setting.

IMPLEMENTATION
RFMS aids new users with the process of implementing a new business management system into their operation with the least amount of disruption to staff and business.
Hardware

LEICA DISTO™ X3

The Leica Disto X3 integrates with Measure Mobile on iOS and Android devices. It includes new Smart Room Technology™ that enables it to draw the room on your screen as you measure. No need to input the direction of the last wall, it determines that for you. Measuring and drawing rooms has never been faster, more accurate or more efficient!

Related Products: Measure Mobile, Measure Desktop

LEICA DISTO™ D1

The Leica Disto D1 integrates with Measure Mobile on iOS, Android and Windows devices. The least expensive of the Disto line, it’s measurements are accurate up to 100’ and it offers a simple two button operation for ease of use.

Related Products: Measure Mobile, Measure Desktop

LEICA DISTO™ D2

The Leica Disto D2 integrates with Measure Mobile on iOS, Android and Windows devices. This Disto is a great mid-range device that is accurate up to 200’ and offers many options to accurately capture measurements in difficult to shoot areas.

Related Products: Measure Mobile, Measure Desktop

LT5101H TRICODER W/BUILT-IN LASER SCANNER

LT5101H which has the same 1D bar code scanner as the LT5001 with an ergonomic gun handle and trigger, for comfortable one-handed scanning. Purchase includes hardware programming for the device to work with the Barcoded Inventory module that in included in RFMS core business management system. *Used for taking physical inventory only. Not for Point of Sale applications.
**1300G 1USB SCANNER**

The Honeywell Hyperion 1300g Linear Imager Barcode Scanner from System ID Barcode Solutions is ideal for warehouse management, inventory control, and asset tracking. The Hyperion 1300g corded barcode scanner is available with Keyboard Wedge, RS232, and USB interfaces. System ID offers a full line of accessories for the 1300g barcode scanner including cables and stands.

*Related Products: Roll Tags*

**VOYAGER 1202G WIRELESS SINGLE-LINE LASER SCANNER**

Honeywell’s Voyager™ 1202g hand-held laser barcode scanner incorporates the freedom of Bluetooth® wireless technology and offers a field-replaceable battery that can be quickly and easily exchanged.

*Related Products: Roll tags, Showroom Tags*

**APG S4000 CASH DRAWER**

Industrial grade steel ball bearing slides ensure effortless performance and durability. A robust latch mechanism and a proven four-function lock assembly offer several levels of security. Flexible storage space maximizes efficiency.
SUPPLIES

ROLL TAGS

These tags are designed to work with the RFMS Inventory module and are perfect to use in the warehouse to tag and identify rolls. One side is blank and is used to print the specific information about the roll directly from the Inventory module. The other side is pre-printed with areas to record each cut as it is removed from the roll. Different colors allow you to instantly organize your inventory. Individual roll tag size is 8.5” x 11” and fits in any standard size laser printer.

SHOWROOM TAGS

Showroom price tags are compatible with the RFMS software. Tags are available in different sizes and colors. Use with the Plastic Tag Holders to make pricing your showroom or tagging your inventory a breeze.

SHOWROOM TAGS

The plastic tag holders are available with top load or side load and come in many sizes. Use with roll tags or showroom tags.