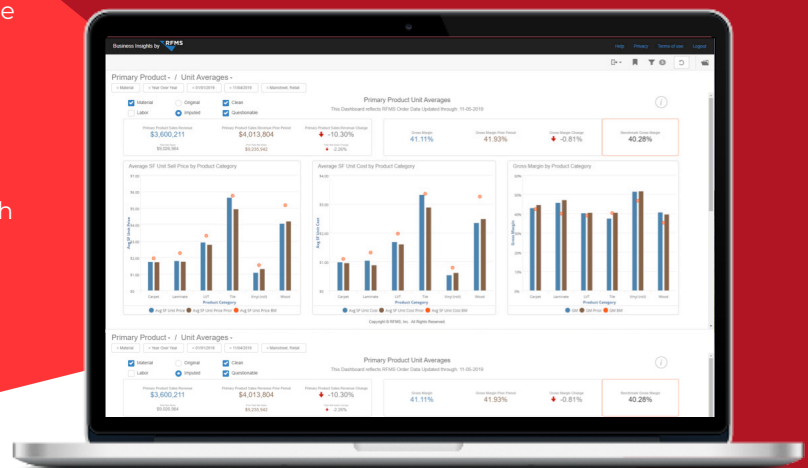




# Business Assessment

## Our Service

Our Strategic Business Assessment is a transformative solution for your company. Leverage the Power of RFMS's technology and business expertise to improve your company's workflow, increase your operational efficiency and become more profitable. This unique approach blends business consulting and project management with coaching and training to ensure success.



## Analyze

The first step is a deep dive analysis of your company. We pair our Business Insights intelligence platform with an on site walkthrough of your business. From this powerful combination of data and observation, we give a comprehensive report on your company's challenges and opportunities



## Plan

We will work with you to develop a custom plan for meeting the key performance indicators outlined in the analysis. Together, we will create a detailed timeline and benchmarks for implementation.



## Execute

You will benefit from a combination of engaged coaching by Your RFMS partner, who will steer the project plan and provide on-going communication and results reporting. As well, you will have skilled training integrated into your company for the duration of the project.

# Achieve Profitability and Efficiency Through our Assessment Process



Initial Call



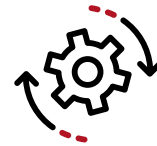
Business Insights Review



Onsite Walkthrough



Project Plan



Implementation



Coaching

## About Us

RFMS has a global talent pool of consultants and trainers. Together, we have more than 1,000 years of experience and have expertise in all flooring industry segments.

Our expertise includes:

- ✓ Operational efficiency and workflow improvement, including paperless and lean business processes
- ✓ Customer experience and engagement enhancement via technology and marketing
- ✓ Benchmarking and industry best practice integration for increased profitability

**The Business Assessment covers the full lifecycle of an order and includes the following:**

- Estimating
- Sales/Order Entry
- Products
- Purchasing
- Inventory/Warehousing
- Scheduling/Installation
- Accounting
- Marketing

**For more information on Business Assessment**  
Please contact your Client Success Manager  
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